



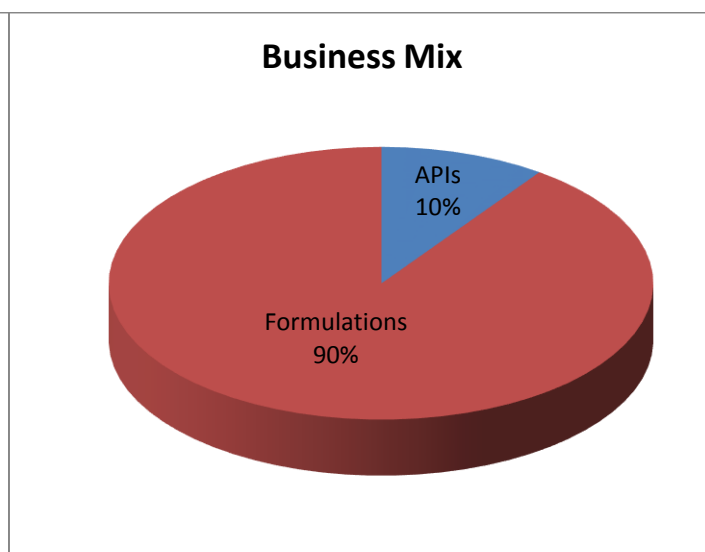
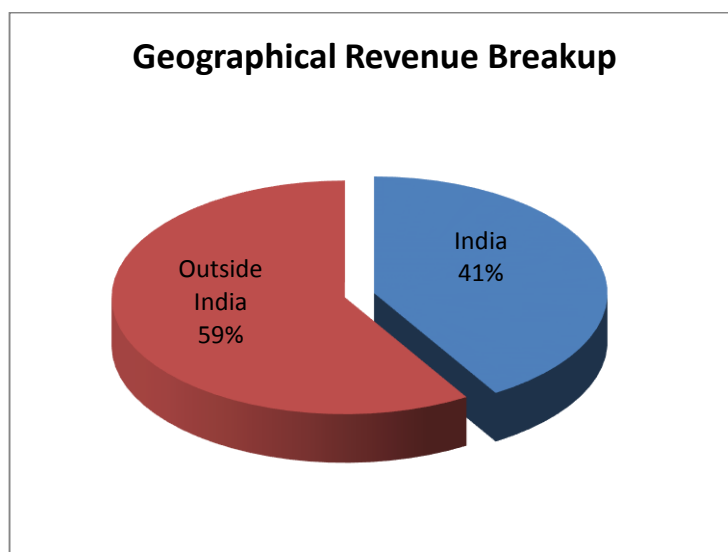
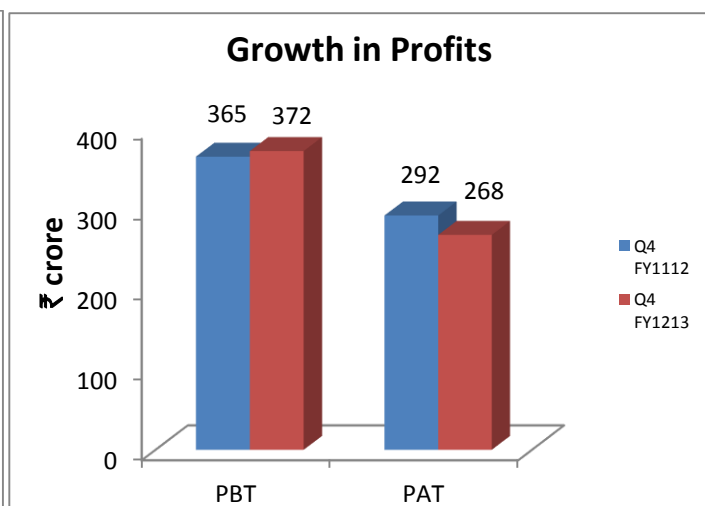
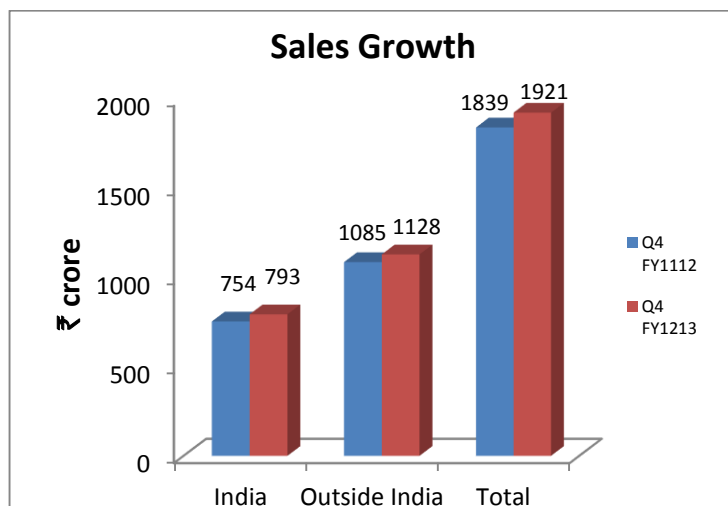
**Press Release**

**Cipla announces Q4 FY 1213 Unaudited Financial Results**

**Mumbai, India, 29th May 2013:** Cipla Limited (BSE: 500087, NSE : CIPLA) today announced its Unaudited Financial Results for the quarter ended March 31, 2013 (Q4).

**Key Financial & Performance Highlights Q4 FY1213 vis-a-vis Q4 FY1112:**

- Gross revenues grew by 4.9% to ₹1982 cr, up from ₹1890 cr in Q4 FY1112
- Operating margins grew by 2.7% to ₹409 cr, up from ₹399 cr in Q4 FY1112
- Profit after tax fell by 8.3% to ₹268 cr, down from ₹292 cr in Q4 FY1112



## **Profit & Loss Highlights:**

- Material cost at 38.7% of Total Sales decreased by 3.3% during Q4 FY1213 as compared to Q4 FY1112.
- Operating margins increased by 2.7% and is at 20.7% of Income from Operations during Q4 FY1213.
- Profit after tax decreased by 8.3% to ₹268 cr during Q4 FY1213 as compared to ₹292 cr during Q4 FY1112.

## **Performance Review:**

### *Domestic business:*

- Domestic revenues grew by 5.2% to ₹793 cr during Q4 FY1213, up from ₹754 cr during Q4 FY1112.
- The growth in domestic revenues was largely on account of growth in anti-asthma, anti-biotics/infectives, and cardiovascular therapy segments.

### *International business:*

- Exports of formulations grew by 11.5% to ₹954 cr during Q4 FY1213, up from ₹855 cr during Q4 FY1112.
- Exports of APIs fell by 24.0% to ₹175 cr during Q4 FY1213, from ₹230 cr during Q4 FY1112.
- The growth in export revenues was primarily due to growth in anti-asthma, anti-allergic, anti-depressants, and anti-retroviral segments.

## **About Cipla:**

Cipla laid foundations for the Indian pharmaceutical industry back in 1935 with the vision to make India self-reliant in healthcare. Over the years Cipla has emerged as one of the most respected names not just in India but worldwide. Its state of the art R&D centre has given the country and the world many firsts. This includes the revolutionary AIDS cocktail for less than a dollar a day. With over 34 manufacturing units across the country, Cipla manufactures over 2000 products in 65 therapies.

With a turnover of over US\$ 1.4 billion, Cipla serves doctors and patients in over 170 countries. It has earned a name for maintaining one global standard across all its products and services. Cipla continues to support, improve and save millions of lives with its high-quality drugs and innovative devices. ([www.cipla.com](http://www.cipla.com)).

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