

Cipla Limited

Record of Investor Meetings

Date of the meeting	3 rd Dec 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Fidelity India Road Trip
Company Representatives	Umang Vohra, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	3 rd Dec 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Birla Sun Life Insurance Mr. Sameer Mistry, Mr. Deven Sangoi
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	4 th Dec 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Axis Capital Mr. Prakash Agarwal, Mr. Dhagash Vora
Company Representatives	Kedar Upadhye
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	4 th Dec 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Stewart Investors / Pacific Assets Trust Mr. Chris McGoldrick (Stewart), Mr. Harry Gladstone (Stewart) Pacific Assets Trust: Ms. Charlotta Ginman, Mr. Robert Talbut, Mr. Terence F. Mahony, Ms. Sian Hansen, Mr. James Williams
Company Representatives	Samina Vaziralli, Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	12 th Dec 2018
Type of meeting	VC
Attendees:	
Investor / Analysts Fund / Firm	Janus Henderson Investors Mr. Nicholas Cowley, Mr. Stephen Deane, Mr. Jaeger Baird and Mr. Glen Finegan
Company Representatives	Samina Vaziralli, Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	14 th Dec 2018
Type of meeting	Call
Attendees:	
Investor / Analysts Fund / Firm	Stewart Investors Mr. Alex Summers
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	17 th Dec 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	J.P. Morgan India Private Limited Credit Suisse Securities India Goldman Sachs India Securities Ltd. Ambit Capital Pvt. Ltd. HDFC Securities Centrum Broking Limited White Oak Capital Management Ms. Neha Manpuria, Mr. Sahil Dhingra Mr. Anubhav Aggarwal, Mr. Sayantan Maji Mr. Shyam Srinivasan, Mr. Chandramouli Muthiah Mr. Kushagra Bhattar, Mr. Nikhil Mathur Mr. Amey Chalke, Mr. Ehsan Desai Mr. Ranjit Kapadia Mr. Manoj Garg, Mr. Sagar Ayra
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	17 th Dec 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	East Bridge Capital Mr. Avnish Burman
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	18 th Dec 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Citi India Pharma and Healthcare Tour
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	19 th Dec 2018
Type of meeting	In person/Call
Attendees:	
Investor / Analysts Fund / Firm	Karma Capital Advisors Pvt. Ltd. Mr. Vinay Jain, Mr. Rushabh Sheth
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	19 th Dec 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	SBI Pension Fund Ms Anuja Barve, Mr. Anil Kini
Company Representatives	Kedar Upadhye
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	24 th Dec 2018
Type of meeting	Call
Attendees:	
Investor / Analysts Fund / Firm	ARGA Investment Management, LLC Mr Atul S Nambiar, Mr Vipul Kodan
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL