

Cipla Limited

Record of Investor Meetings

Date of the meeting	3 rd Sept 2018
Type of meeting	Call
Attendees:	
Investor / Analysts Fund / Firm	Baillie Gifford & Co. Ms. Josephine Hellberg
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	3 rd Sept 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Citi Research Mr. Vivek Agarwal and Mr. Prashant Nair
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	3 rd Sept 2018
Type of meeting	Call
Attendees:	
Investor / Analysts Fund / Firm	Kadensa Capital Mr. William Huang
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	6 th Sept 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Investec Capital Services (India) Pvt. Ltd. Mr. Premal Madhavji
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	12 th Sept 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Abu Dhabi Investment Authority Mr. Prashant Poddar
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	17 th Sept 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Nippon Life Global Investors Singapore Mr. Akira Takeuchi and Mr. Sebastian Chia
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	19 th Sept 2018
Type of meeting	VC
Attendees:	
Investor / Analysts Fund / Firm	J.P. Morgan's India Investor Summit
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	19 th Sept 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Pureheart Asset Management, Hong Kong Mr. Zhao Danyang, Ms. Karolina Pietrzak and Mr. Liangji Tao
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	20 th Sept 2018
Type of meeting	Call
Attendees:	
Investor / Analysts Fund / Firm	Way2Wealth Pvt. Ltd. Mr. Tausif Shaikh
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	21 st Sept 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	AIA, Hong Kong Ms. Pooja Gupta
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	27 th Sept 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Macquarie Capital Securities, CLSA India Private Limited, J.P. Morgan India Private Limited, Nomura Financial Advisory & Securities (India) Private Limited Mr. Alankar Garude, Mr. Alok Dalal, Ms Neha Manpuria, Mr. Saion Mukherjee
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	28 th Sept 2018
Type of meeting	Call
Attendees:	
Investor / Analysts Fund / Firm	Franklin Templeton Mr. Krishna Prasad
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	28 th Sept 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Mirae Asset Management (P) HK Mr. Saniel Chandrawat
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	28 th Sept 2018
Type of meeting	Call
Attendees:	
Investor / Analysts Fund / Firm	William Blair Ms Camilla Oxhamre
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL