

Cipla Limited

Record of Investor Meetings

Date of the meeting	4 th – 5 th June 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Nomura Investment Forum Asia 2018
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	5 th June 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Stewart Investors Mr. Oliver Campbell, Ms. Sujaya Desai
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	6 th June 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	RWC Partners Mr. Jaimin Shah
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	6 th June 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Oaktree Capital Management LLC Mr. Sung Hoon Jung
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	6 th June 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Arohi Asset Management Pte Ltd Mr. Ashis Kumar
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	6 th June 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	First State Investments Mr. Martin Lau
Company Representatives	Samina Vaziralli
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	6 th June 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	T.Rowe Price Mr. Jai Kapadia
Company Representatives	Samina Vaziralli
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	7 th June 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Matthews International Capital Management Mr. Vivek Tanneeru
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	7 th June 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	GeeCee Investments Mr. Vivek Kumar, Mr. Mithun Soni
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	8 th June 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Mirae Asset Management, Hong Kong Mr. Rahul Chadha, Mr. Vineet Thogde and Mr. Saniel Chandrawat
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL
Date of the meeting	11th June 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Kotak Institutional Equities Mr. Chirag Talati
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	13th June 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Stewart Investors Mr. Ashish, Mr. Tom and Mr. Alex
Company Representatives	Kedar Upadhye
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	13th June 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Pictet Asset Management Mr. Venkatesh Sanjeevi
Company Representatives	Kedar Upadhye
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	13th June 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Genesis Investment Management Mr. Arindam Bhattacharjee
Company Representatives	Kedar Upadhye
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	13th June 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Investec Capital Services (India) Pvt. Ltd. Mr. Anshuman Gupta
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	15th June 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	SBI Capital securities Mr. Kunal Dhamesha
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	19th June 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Temasek Holdings Advisors India Pvt. Ltd. Mr. Mohnish Dave, Mr. Nishant Chandra and Mr. Nishant Naveen
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	19th June 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	SBI Pension Funds Pvt Ltd Ms. Anuja Barve, Mr. Anil Kini
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	20th June 2018
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Amansa Capital Mr. Ramchandra Hegde
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL