

## Cipla Limited

### Record of Investor Meetings

Date of the meeting	25 <sup>th</sup> Sept 2017
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	BlackRock Asset Management North Asia Ltd Mr. Andrew Swan, Ms. Emily Dong and Mr. Anand Agarwal
Company Representatives	Kedar Upadhye
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	22 <sup>nd</sup> Sept 2017
Type of meeting	Call/VC
Attendees:	
Investor / Analysts Fund / Firm	J.P.Morgan India Investor Summit
Company Representatives	Kedar Upadhye
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	20 <sup>th</sup> Sept 2017
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Credit Suisse: Chief Investment Officers (CIOs) trip to India
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	19 <sup>th</sup> Sept 2017
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Prince Street Capital

	Mr. Mack Kerker
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	15 <sup>th</sup> Sept 2017
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Singapore Investcorp India Pvt. Ltd. Mr. Mayank Rawat and Mr. Kushal Chand
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	15 <sup>th</sup> Sept 2017
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Batlivala & Karani Securities India Pvt. Ltd Ms. Sapna Jhavar
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	14 <sup>th</sup> Sept 2017
Type of meeting	Call
Attendees:	
Investor / Analysts Fund / Firm	Franklin Templeton Investments Mr. Krishna Prasad, Mr. Roshi Jain and Mr. Anand Radhakrishnan
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	12 <sup>th</sup> Sept 2017
Type of meeting	In person

Attendees:	
Investor / Analysts Fund / Firm	MSD Capital, L.P. Mr. Kunal Mehra and Mr. Praful Kumar
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	5 <sup>th</sup> Sept 2017
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Motilal Oswal 13th Annual Global Investor Conference, 2017
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL