

Cipla Limited

Record of Investor Meetings

Date of the meeting	21 st Mar 2017
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	JP Morgan Ms. Neha Manpuria
Company Representatives	Alpesh Dalal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	21 st Mar 2017
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Research Delta Advisors Mr. Nimish Mehta
Company Representatives	Kedar Upadhye, Alpesh Dalal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	20 th Mar 2017
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	International Finance Corporation Ms. Srividya Jagannathan and Ms. Roopa Raman
Company Representatives	Kedar Upadhye, Alpesh Dalal, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	17 th Mar 2017
Type of meeting	In person
Attendees:	

Investor / Analysts Fund / Firm	Davidson Kempner Capital Management LP. Mr. Mihir Sheth
Company Representatives	Alpesh Dalal, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	16 th Mar 2017
Type of meeting	Call
Attendees:	
Investor / Analysts Fund / Firm	Grandeur Peak Global Mr. Ben Gardiner
Company Representatives	Alpesh Dalal, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	9 th Mar 2017
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	HDFC Life Mr. Prasun Gajri, Mr. Priyank Singhal, Mr. Shailesh Dhamankar, Mr. Hitesh Mahida
Company Representatives	Umang Vohra, Alpesh Dalal, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	7 th Mar 2017
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Oppenheimer Funds Mr. Rajeev Bhaman
Company Representatives	Alpesh Dalal, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	6 th Mar 2017
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	First State Investments Mr Vinay Agarwal, Mr Alistair Thompson and Mr Michael Stapleton
Company Representatives	Samina Vaziralli, Umang Vohra, Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL