

Cipla Limited

Record of Investor Meetings

Date of the meeting	22 nd Nov 2016
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Quantum Mutual Fund Mr. Krishnendu Saha, Mr. Sorbh Gupta, Mr. Janish A. Shah
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	22 nd Nov 2016
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	ICICI Prudential Asset Management Mr. Anish Tawakley, Mr. Mrinal Singh, Mr. Anand V Sharma
Company Representatives	Samina Vaziralli, Kedar Upadhye
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	22 nd Nov 2016
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	GIC Asset Management Ms. Ang Shi Hui, Mr. Mayank Rawat
Company Representatives	Kedar Upadhye, Alpesh Dalal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	21 st Nov 2016
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Capital Group Mr. Stephen Hui
Company Representatives	Alpesh Dalal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	21 st Nov 2016
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	SPARX Asset Management Mr. Tadahiro Fujimura, Mr. Fumihito Akiyama, Mr. Yu Shimizu, Mr. Takeshi Suzuki, Mr. Hiroshi Taguchi, Mr. Alan Wang, Mr. Kohei Matsui, Mr. Poh Chung Fong
Company Representatives	Kedar Upadhye, Alpesh Dalal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	18 th Nov 2016
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Kotak Institutional Equities Mr. Pankaj Kalra, Mr. Chirag Talati
Company Representatives	Samina Vaziralli, Kedar Upadhye
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	18 th Nov 2016
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	T. Rowe Price Mr. Eric Moffett
Company Representatives	Umang Vohra, Kedar Upadhye

Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	17 th Nov 2016
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Wellington Management Mr. Niraj Bhagwat, Ms. Rebecca Sykes, Mr. Daire Dunne & Mr. Joe Chung
Company Representatives	Umang Vohra
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	16 th Nov 2016
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	UBS India Conference
Company Representatives	Kedar Upadhye
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	10 th Nov 2016
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Stewart Investors Mr. Tom Prew and Mr. Ashish Swarup
Company Representatives	Samina Vaziralli, Kedar Upadhye
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL