

## Cipla Limited

### Record of Investor Meetings

Date of the meeting	20 <sup>th</sup> July 2016
Type of meeting	Call
Attendees:	
Investor / Analysts Fund / Firm	Shi Hui Ang GIC
Company Representatives	Umang Vohra, Alpesh Dalal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overall update on Company strategy and medium-term outlook
Any other comments	NIL

Date of the meeting	15 <sup>th</sup> July 2016
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Rushabh Sheth, Nikhil Desai, Varun Bang, Karan Doshi Karma Capital, DHFL Pramerica Asset Management Company, Subhkam Ventures
Company Representatives	Anant Atal, Alpesh Dalal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of business across key markets and medium-term outlook
Any other comments	NIL

Date of the meeting	14 <sup>th</sup> July 2016
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Gaurav Dua, Purvi Shah Sharekhan
Company Representatives	Anant Atal, Alpesh Dalal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of business across key markets and medium-term outlook
Any other comments	NIL

Date of the meeting	13 <sup>th</sup> July 2016
Type of meeting	In person

Attendees:	
Investor / Analysts Fund / Firm	Venugopal Manghat, Rajesh Pherwani L&T Mutual Fund
Company Representatives	Anant Atal, Alpesh Dalal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overall update on Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	12 <sup>th</sup> July 2016
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Angad Sawhney Tybourne Capital
Company Representatives	Anant Atal, Alpesh Dalal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of business across key markets
Any other comments	NIL

Date of the meeting	8 <sup>th</sup> July 2016
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Nitin Agarwal, Param Desai IDFC Securities
Company Representatives	Anant Atal, Alpesh Dalal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of business across key markets and medium-term outlook
Any other comments	NIL

Date of the meeting	6 <sup>th</sup> July 2016
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Murali Balaraman Blackrock
Company Representatives	Umang Vohra
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overall update on Company strategy and medium-term outlook
Any other comments	NIL

Date of the meeting	6 <sup>th</sup> July 2016
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Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Tariq Ahmad Indus Capital Partners
Company Representatives	Umang Vohra
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overall update on Company strategy and medium-term outlook
Any other comments	NIL

Date of the meeting	6 <sup>th</sup> July 2016
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Igor Krutov Vontobel Asset Management Inc.
Company Representatives	Umang Vohra
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overall update on Company strategy and medium-term outlook
Any other comments	NIL