

Cipla Limited

Record of Investor Meetings

Date of the meeting	8 th November 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	WhiteOak Capital LLC Mr. Prashant Khemka, Mr. Sagar Arya and Mr. Manoj Garg
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	8 th November 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Nomura Financial Advisory & Securities (India) Private Limited Mr. Saion Mukherjee
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	8 th November 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Baillie Gifford Ms. Dora Buckulcikova Sanford Bernstein Mr. Saurabh Singh Ms. Nithya Balasubramanium
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	11 th November 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	RBC Global Asset Management Mr. Phil Langham, Mr. Mayur Nallamala & Mr. Christoffer Enemaerke
Company Representatives	Kedar Upadhye
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	11 th November 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Sparx Asset Management Japan Mr. Paul Simon, Mr. Kohei Matsui Investec Asset Mgmt (UK) Ms. Kristin Milne Quantum AMC Mr. Krishnendu Saha, Mr. Janish Shah CLSA Limited Mr. Alok Dalal
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	12 th November 2019
Type of meeting	Call
Attendees:	
Investor / Analysts Fund / Firm	Janus Henderson Investors Mr. Michael Cahoon, Mr. Nicholas Cowley and Mr. Stephen Deane
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	13 th November 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	15th Annual UBS India Conference
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	14 th November 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Macquarie India Conference
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	15 th November 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Spark Capital's Annual Winter Conference
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	15 th November 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Edelweiss Securities Limited Mr. Deepak Malik, Mr. Ankit Hatakar , Ms. Aashita Jain
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	21 st November 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	First State Investments Mr. Richard Jones, Mr. Vinay Agrawal and Mr. Rizi Mohanty
Company Representatives	Kedar Upadhye
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	25 th November 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	LGM Investments Management, London Mr Rishikesh Patel & Mr Satya Dantuloori
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

