

## Cipla Limited

## Record of Investor Meetings

Date of the meeting	8 <sup>th</sup> November 2019
Type of meeting	In person
Attendees:	
Investor / Analysts	WhiteOak Capital LLC
Fund / Firm	Mr. Prashant Khemka, Mr. Sagar Arya and Mr. Manoj Garg
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	8 <sup>th</sup> November 2019
Type of meeting	In person
Attendees:	
Investor / Analysts	Nomura Financial Advisory & Securities (India)
Fund / Firm	Private Limited
	Mr. Saion Mukherjee
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business
	across key markets
Any other comments	NIL



Date of the meeting	8 <sup>th</sup> November 2019
Type of meeting	In person
Attendees:	
Investor / Analysts	Baillie Gifford
Fund / Firm	Ms. Dora Buckulcikova
	Sanford Bernstein
	Mr. Saurabh Singh
	Ms. Nithya Balasubramanium
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business
	across key markets
Any other comments	NIL

Date of the meeting	11 <sup>th</sup> November 2019
Type of meeting	In person
Attendees:	
Investor / Analysts	RBC Global Asset Management
Fund / Firm	Mr. Phil Langham, Mr. Mayur Nallamala & Mr. Christoffer Enemaerke
Company Representatives	Kedar Upadhye
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business
	across key markets
Any other comments	NIL



Date of the meeting	11 <sup>th</sup> November 2019
Type of meeting	In person
Attendees:	in person
Investor / Analysts	Sparx Asset Management Japan
Fund / Firm	Mr. Paul Simon, Mr. Kohei Matsui
	Investec Asset Mgmt (UK)
	Ms. Kristin Milne
	Quantum AMC
	Mr. Krishnendu Saha, Mr. Janish Shah
	CLSA Limited
	Mr. Alok Dalal
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business
	across key markets
Any other comments	NIL

Date of the meeting	12 <sup>th</sup> November 2019
Type of meeting	Call
Attendees:	
Investor / Analysts	Janus Henderson Investors
Fund / Firm	Mr. Michael Cahoon, Mr. Nicholas Cowley and Mr. Stephen Deane
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business
	across key markets
Any other comments	NIL



Date of the meeting	13 <sup>th</sup> November 2019
Type of meeting	In person
Attendees:	
Investor / Analysts	15th Annual UBS India Conference
Fund / Firm	
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business
	across key markets
Any other comments	NIL