

## Cipla Limited

### Record of Investor Meetings

Date of the meeting	2 <sup>nd</sup> December 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Barrow Hanley Mewhinney & Strauss  Mr. Pranay Laharia  CLSA Limited  Mr. Alok Dalal
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	3 <sup>rd</sup> December 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	8th Annual Goldman Sachs India CIO Tour
Company Representatives	Umang Vohra, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	3 <sup>rd</sup> December 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Fidelity India Road Trip
Company Representatives	Umang Vohra, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	5 <sup>th</sup> December 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	SBI Life Insurance Co. Ltd  Mr. Naresh Suthar
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	6 <sup>th</sup> December 2019
Type of meeting	Call
Attendees:	
Investor / Analysts Fund / Firm	Weiss Asset Management  Mr. Xin Pan
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	9 <sup>th</sup> December 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Edelweiss Securities Limited  Mr. Aditya Narain, Mr. Deepak Malik, Mr. Ankit Hatakar , Ms. Aashita Jain
Company Representatives	Umang Vohra, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	9 <sup>th</sup> December 2019
Type of meeting	Call
Attendees:	
Investor / Analysts Fund / Firm	MFN Partners Ms. Perry Elizabeth Rogers
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	11 <sup>th</sup> December 2019
Type of meeting	Call
Attendees:	
Investor / Analysts Fund / Firm	AIA, Hong Kong Ms. Pooja Gupta
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	11 <sup>th</sup> December 2019
Type of meeting	Call
Attendees:	
Investor / Analysts Fund / Firm	Wolfe Research Mr. Andrew Galler, Mr. Wai-Tsing Chan
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	12 <sup>th</sup> December 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Sundaram Mutual Fund  Mr. Rahul Bajjal and Mr. Sudarshan  J.P. Morgan India Private Limited  Ms. Neha Manpuria
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	17 <sup>th</sup> December 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Premji Invest  Mr. Akshay Rai
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	17 <sup>th</sup> December 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	HDFC Asset Management Company Limited  Mr. Chirag Dagli
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	18 <sup>th</sup> December 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	HDFC Life  Mr. Hitesh Mahida and Mr. Priyank Singhal
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	18 <sup>th</sup> December 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Tata Asset Management Company  Ms. Meeta Shetty and Mr. Chandraprakash Padiyar
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	19 <sup>th</sup> December 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Aditya Birla Sun Life Mutual Fund  Mr. Dhaval Shah, Mr. Mahesh Patil and Mr. Vineet Maloo
Company Representatives	Umang Vohra, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	19 <sup>th</sup> December 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	ICICI Prudential Asset Management Company Ltd Mr. Ihab Dalwai and Mr. Dharmesh Kakkad
Company Representatives	Samina Vaziralli, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	19 <sup>th</sup> December 2019
Type of meeting	VC/Call
Attendees:	
Investor / Analysts Fund / Firm	Franklin Templeton Investments Mr. Anand Radhakrishnan and Mr. Krishna Prasad
Company Representatives	Samina Vaziralli, Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	20 <sup>th</sup> December 2019
Type of meeting	In person
Attendees:	
Investor / Analysts Fund / Firm	Karma Capital Advisors Pvt. Ltd. Mr. Vinay Jain, Mr. Rushabh Sheth and Mr. Nikhil Desai
Company Representatives	Kedar Upadhye, Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL

Date of the meeting	24 <sup>th</sup> December 2019
Type of meeting	In person/Call
Attendees:	
Investor / Analysts Fund / Firm	Bob Capital  Mr. Vivek Kumar  Antique Stock Broking Ltd.  Mr. Kunal Randeria  HSBC Securities and Capital Markets (India) Private Limited  Ms. Damayanti Kerai  Ambit Capital  Mr. Nikhil Mathur
Company Representatives	Naveen Bansal
Did the discussions involved reveal any UPSI	No
Gist of discussions	Overview of Company strategy and business across key markets
Any other comments	NIL