

Eli Lilly and Cipla enter into a strategic partnership in India to enhance access to Lilly's key diabetes products

Mumbai, Oct 04 2021: Eli Lilly and Company (India) Pvt. Ltd. (hereinafter referred as "Lilly"), headquartered in Gurgaon, is a wholly owned subsidiary of Eli Lilly and Company, a global biopharmaceutical company headquartered in Indianapolis, USA, and Cipla Limited (BSE: 500087; NSE: CIPLA EQ; and hereafter referred to as "Cipla") announced its strategic partnership in India to enhance the reach of Lilly's Diabetes products – Humalog® [Insulin Lispro I.P. (rDNA Origin) injection] and Trulicity™ (Dulaglutide).

As a part of this agreement, Lilly will transfer its rights in India to sell, promote and distribute the aforesaid two Lilly Diabetes products – Humalog® & Trulicity™ to Cipla, subject to all regulatory approvals.

Lilly will continue to maintain its existing operating model for the remaining portfolio of products.

Cipla will leverage its capabilities and robust distribution strengths to engage healthcare professionals and expand access to these treatments for patients who need them.

Commenting on the partnership, **Luca Visini, Managing Director India Subcontinent, Lilly India**, said, "For more than 145 years, Lilly has been committed to uniting caring with discovery to create medicines that make life better for people around the world. We have remained true to that promise. Developing strategic partnerships to adopt different operating models is key to enabling Lilly's global efforts to make innovative medicines available to more people in India and around the world. Today, we are proud to be announcing our partnership with Cipla, which, pending full regulatory approvals, will hold the rights to sell, market, and distribute select Lilly Diabetes portfolio products. Cipla has a strong local footprint and is well established to expand access to those medicines around India."

Dr. Vikas Gupta, Head, India Prescription Business, Cipla Ltd. said, "Enhancing access to high quality treatments is central to our purpose of 'Caring for Life'. Lilly's in-depth scientific knowledge and core purpose of providing patients with access to innovative products are aligned to Cipla's goals. We are pleased to collaborate and build onto our existing partnership with Lilly India towards bringing innovative diabetes medications to India. Diabetes continues to be our key focus and this deal further strengthens our steadfast commitment to address the unmet needs of diabetes patients through a comprehensive portfolio of offerings in this space."

About Cipla:

Established in 1935, Cipla is a global pharmaceutical company focused on agile and sustainable growth, complex generics, and deepening portfolio in our home markets of India, South Africa, North America, and key regulated and emerging markets. Our strengths in the respiratory, antiretroviral, urology, cardiology, anti-infective and CNS segments are well-known. Our 46 manufacturing sites around the world produce 50+ dosage forms and 1,500+ products using cutting-edge technology platforms to cater to our 80+ markets. Cipla is ranked 3rd largest in pharma in India (IQVIA MAT Aug'21) and is the 3rd largest in the pharma

private market in South Africa (IQVIA MAT Aug '21). For over eight decades, making a difference to patients has inspired every aspect of Cipla's work. Our paradigm-changing offer of a triple anti-retroviral therapy in HIV/AIDS at less than a dollar a day in Africa in 2001 is widely acknowledged as having contributed to bringing inclusiveness, accessibility and affordability to the centre of the HIV movement. A responsible corporate citizen, Cipla's humanitarian approach to healthcare in pursuit of its purpose of 'Caring for Life' and deep-rooted community links wherever it is present make it a partner of choice to global health bodies, peers and all stakeholders. For more, please visit www.cipla.com, or click on [Twitter](#), [Facebook](#), and [LinkedIn](#).

About Eli Lilly and Company

Lilly is a global healthcare leader that unites caring with discovery to create medicines that make life better for people around the world. The company was founded more than a century ago by a man committed to creating high-quality medicines that meet real needs, and today it remains true to that mission in all its work. Across the globe, Lilly employees work to discover and bring life-changing medicines to those who need them, improve the understanding and management of disease, and give back to communities through philanthropy and volunteerism.

About Lilly Diabetes

Lilly has been a global leader in diabetes care since 1923, when we introduced the world's first commercial insulin. Today we are building upon this heritage by working to meet the diverse needs of people with diabetes and those who care for them. Through research, collaboration and quality manufacturing we strive to make life better for people affected by diabetes and related conditions. We work to deliver breakthrough outcomes through innovative solutions—from medicines and technologies to support programs and more.

About Eli Lilly and Company (India) Private Limited

Eli Lilly and Company (India) Pvt. Ltd., headquartered in Gurgaon, is a wholly owned subsidiary of Eli Lilly and Company, a global biopharmaceutical company headquartered in Indianapolis, USA. Since its inception more than 25 years ago, Lilly has been committed to offer advanced treatment options to treat chronic diseases such as diabetes, lung cancer, gastric cancer, osteoporosis, rheumatoid arthritis, men's health and growth-hormone deficiency. To learn more about Lilly, please visit us at <https://www.lillyindia.co.in>; [Facebook](#); [LinkedIn](#)

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